

Foreign Exchange Option

Product Disclosure Statement.

Issued by Westpac Banking Corporation
ABN 33 007 457 141
Australian Financial Services Licence No. 233714

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We're here to help

Financial Markets

☎ 1800 221 815

📍 Level 3, 275 Kent Street, Sydney NSW 2000

Accessibility support.

At any time, you can inform us how you would prefer to be contacted. If you are deaf and/or find it hard hearing or speaking with people who use a phone, you can reach us through the National Relay Service (NRS). To use the NRS you can register by visiting infrastructure.gov.au/national-relay-service

Visit westpac.com.au/web-accessibility for further information on our accessible products and services for people with disability.

Important information

A Product Disclosure Statement (PDS) is an information document. Its purpose is to provide you with enough information so that you can decide if the product will meet your needs. A PDS is also a tool for comparing the features of other products you may be considering. If you have any questions about this product, please contact us on any of the numbers listed at the back of this PDS.

This PDS relates to Foreign Exchange Options (FXOs) issued by Westpac Banking Corporation (ABN 33 007 457 141 AFSL 233714) (Westpac, we, our or us). We are the issuer of this PDS. An FXO is a sophisticated financial product requiring a good understanding of the way foreign exchange contracts and markets work. You should read and consider all sections of this PDS carefully before making a decision about the suitability of this product for you. You may also wish to obtain independent expert advice.

If you decide to enter into an FXO, you should keep a copy of this PDS and any associated documentation. You should also promptly tell us if at any time you experience any financial difficulty.

The meaning of some terms in this PDS (indicated by using a capital letter at the beginning of the term) is included in the Glossary on pages 12 and 13.

The information set out in this PDS is general in nature. It has been prepared without taking into account your objectives, financial situation or needs. Because of this, you should consider its appropriateness having regard to your objectives, financial situation and needs. By providing this PDS, Westpac does not intend to provide financial advice or any financial recommendations.

Information relating to FXOs that is not materially adverse may change from time to time.

The information in this PDS may be updated and made available to you on our website at westpac.com.au. We will provide you with a paper copy of any updated information posted on our website on request without charge. If there is a change to information relating to FXOs that is materially adverse, we will (depending on the nature of the change or event) notify you within three months of the change or event and will issue a replacement or supplementary PDS where required.

This PDS, and any invitation to apply for an FXO that this PDS relates to, is intended for retail clients in Australia only. Distribution of it in jurisdictions outside Australia may be restricted by law and persons who come into possession of it, who are not in Australia, should seek advice. If you are in Australia and have received it electronically, we will give you a paper copy on request, without charge. To obtain a copy, refer to the contact details listed at the back of this PDS.

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Foreign Exchange Option (FXO) Summary

ISSUER	WESTPAC BANKING CORPORATION (ABN 33 007 457 141 AFSL 233714).
Purpose	An FXO is a foreign exchange product designed to assist you in reducing your foreign exchange risk. It may help you to manage a currency risk you are exposed to.
Suitability	An FXO may be suitable if you have a genuine commercial need to manage currency risk associated with a particular Currency Pair. It should not be used for trading or speculative purposes.
Costs	A non-refundable Premium is paid by the buyer of the FXO. It is calculated on a transaction by transaction basis and is agreed before entering into the transaction. It is generally paid up-front. See the section titled "What are the costs?" on page 6 for more information.
Key Benefits	<p>Protection – An FXO provides you with protection against unfavourable exchange rate movements.</p> <p>Coverage – FXOs are available for a wide range of currencies. Please contact us to confirm your desired currency is covered. Our contact details are set out on the back page.</p> <p>Participation in favourable exchange rate movements – Potential to participate in favourable exchange rate movements that may occur, beyond your nominated Strike Price.</p> <p>Flexibility – Key variables, including the Strike Price, underlying currency amounts, option style, option type, Expiration Time, Expiration Date and Settlement Date can be tailored to meet your particular needs.</p> <p>See the section titled "Key Benefits" on page 6 for more information.</p>
Key Risks	<p>Opportunity loss – The rate achieved with an FXO may not be as favourable as the rate you could have achieved with a forward foreign exchange contract or if you had not entered into any contract at all.</p> <p>Variation/Early termination – You can vary or terminate an FXO early but there may be a cost if you do so.</p> <p>No cooling off period – There is no cooling off period.</p> <p>Counterparty and operational risk – Westpac has performance obligations under an FXO. You need to form a judgment of our ability to meet those obligations.</p> <p>Currency restrictions – Some currencies may be subject to legal and regulatory obligations.</p> <p>Use of agent and correspondent banks – Westpac may use agents and correspondent banks to deliver some currencies (other than Australian dollars).</p> <p>See the section titled "Key Risks" on page 6 and the section titled "Can I terminate an FXO before the Expiration Date?" on page 6 for more information.</p>
Term	1 week to 2 years (longer terms may be available on request).
Minimum Transaction Amount	The minimum transaction amount is AUD 25,000 or the foreign currency equivalent.
How to Apply	Contact your existing Westpac representative. Alternatively, you can contact us at the details listed at the back of this PDS.

Foreign Exchange Option (FXO)

What is an FXO?

An FXO is an agreement with Westpac that provides protection against unfavourable exchange rate movements while providing you with an ability to participate in any favourable exchange rate movements that may occur. When you purchase an FXO you must pay a premium. It is generally paid on the Premium Payment Date which is normally two business days after the Trade Date. The rate at which you will exchange your currency at settlement depends on the Market Foreign Exchange Rate at the Expiration Time on the Expiration Date and the pre-agreed Strike Price.

An FXO may be useful in managing the currency risk associated with exporting or importing goods denominated in foreign currency, investing or borrowing overseas, repatriating profits, converting foreign currency denominated dividends, or settling other foreign currency contractual arrangements.

How do FXOs work?

When you enter into an FXO, you nominate the two currencies to be exchanged. These currencies are known as the Currency Pair and must be acceptable to Westpac.

You will also nominate which currency you are looking to buy and which currency you are looking to sell. This is done by nominating an option type. There are two types: Put options and Call options, as shown in the table below. Every option, if exercised, involves you buying one currency and selling another.

Type	Description	Example
Put	You have the right but not the obligation to sell the nominated Put Currency.	Australian Importer AUD Put/USD Call
Call	You have the right but not the obligation to buy the nominated Call Currency.	Australian Exporter AUD Call/USD Put

In addition you will nominate:

- the foreign currency amount you are looking to buy or sell;
- a Strike Price, which is your level of exchange rate protection;
- an Expiration Time;
- an Expiration Date;
- a Settlement Date; and
- the option style, which defines when you can elect to exercise your option and when the option will settle.

Depending on these variables, Westpac will determine the Premium you need to pay.

There are two option styles: European and American. With European style, you can only exercise your option at the Expiration Time on the Expiration Date for settlement on the agreed Settlement Date. With American style, you can exercise your option at any time prior to the Expiration Time on the Expiration Date for settlement in two business days' time.

With a European style option there are two possible outcomes:

- if the Market Foreign Exchange Rate at the Expiration Time on the Expiration Date is the same as or less favourable to you than the Strike Price, you may elect to exercise your option and exchange the Currency Pair with Westpac at the Strike Price on the Settlement Date; or
- if the Market Foreign Exchange Rate at the Expiration Time on the Expiration Date is more favourable to you than Strike Price, you will let your option lapse. You may exchange the Currency Pair with Westpac at the Market Foreign Exchange Rate if you wish to do so.

With an American style option the above scenarios apply, except you have the ability to exercise your option at any time up to and including the Expiration Time on the Expiration Date. You may still elect to exercise if the Strike Price is more favourable to you than the Market Foreign Exchange Rate available to you at that time. Where you exercise an American style option before the Expiration Date, settlement will occur two business days after the date on which you exercise your option.

How do we determine the Premium?

When determining the Premium of an FXO Westpac takes several factors into account including:

- the option type;
- the option style;
- the Strike Price;
- the foreign currency amount involved;
- the Expiration Time and the Expiration Date;
- the Settlement Date;
- the Market Foreign Exchange Rates;
- market volatility;
- market interest rates of the countries of the Currency Pair; and
- the Premium Payment Date.

When is the Premium paid?

The Premium is payable on the Premium Payment Date. Unless otherwise agreed, this will be paid two business days after the Trade Date. With Westpac's approval the Premium can be paid on another nominated date. When the Premium is deferred

it is still always payable, even in the case of an early termination. You must apply for approval to change the Premium Payment Date prior to trading. Our approval will be subject to our normal credit approval process (see “Are there any Westpac credit requirements before dealing?” below).

Are there any Westpac credit requirements before dealing?

Before entering into an FXO, Westpac will assess your financial position to determine whether or not your situation satisfies our normal credit requirements. Westpac will advise you of the outcome of its review as soon as possible.

If your application is successful, you will need to sign Westpac’s standard finance documentation. This documentation sets out the terms of the credit approval and other matters relevant to your application.

What happens on the Settlement Date?

Depending on the terms of your FXO, on the Settlement Date you may need to provide Westpac with either foreign currency or Australian dollars (AUD). You can provide foreign currency either by telegraphic transfer or by transferring funds from a foreign currency account/deposit. You must provide AUD in Clear Funds. On receipt of the funds, Westpac will deposit amounts owing to you into a Westpac bank account (in your name), denominated in the relevant currency. Alternative arrangements can be made with Westpac’s agreement.

Can I terminate an FXO before the Expiration Date?

You may ask us to terminate an FXO at any time up to the Expiration Time on the Expiration Date. We will then provide you with a termination quote. There will be a cost or a gain arising as a result of termination (i.e. the termination premium you receive may be less or more than the original Premium you paid). If you accept the termination quote, we will terminate the FXO.

Our quote will incorporate the same variables used when pricing the original FXO. These will be adjusted for the prevailing conditions in respect of the remaining term of the FXO. We will also need to consider the cost of reversing or offsetting your original transaction. When doing this we take into account the current market rates that apply to any offsetting transactions.

Where termination occurs before the Premium Payment Date the termination quote will reflect the Premium due. In this case, termination may require you to make a payment to Westpac at that time.

Unless otherwise agreed the termination premium is payable two business days after the date you accept the termination quote.

Costs, Benefits and Risks

What are the costs?

When you buy an FXO you must pay a non-refundable Premium. This Premium is calculated on a transaction by transaction basis and depends on the details of the FXO agreed with you at the time. Westpac derives a financial benefit by incorporating a margin into the Premium.

Westpac will advise you of this Premium before you enter into the transaction. If you elect to enter into the FXO this Premium is payable to Westpac on the Premium Payment Date, generally two business days after the Trade Date. Payment can be deferred with our agreement.

Key Benefits.

Protection.

FXOs provide you with protection against unfavourable foreign exchange movements between the time you enter into an FXO and the Expiration Time on the Expiration Date. This can assist you in managing your foreign currency exposures. On the Settlement Date, you will be protected for the underlying currency amount at the Strike Price.

Coverage.

FXOs are available for a wide range of currencies. Please contact us to confirm your desired currency is covered. Our contact details are set out on the back page.

Participation in favourable exchange rate movements.

An FXO provides you with the ability to participate in favourable exchange rate movements that may occur, beyond your nominated Strike Price.

Flexibility.

FXOs are flexible. Key variables, including the Strike Price, underlying currency amounts, option style, option type, Expiration Time, Expiration Date and Settlement Date can be tailored to meet your particular needs.

Key Risks.

Variation/Early termination.

Terminations or variations to your FXO may result in a cost to you – see the section titled “Can I terminate an FXO before the Expiration Date?” on page 6 for more information.

No cooling off period.

There is no cooling off period. This means that, in most circumstances, once you enter into an FXO, you cannot terminate or vary the FXO without our consent. See “Variation/Early termination” section above.

Opportunity loss.

The effective exchange rate achieved with an FXO may not be as favourable as the rate you could have achieved with a forward foreign exchange contract or if you had not entered into any contract at all.

Counterparty and operational risk.

As is the case with most financial markets products we enter into, Westpac has performance obligations under an FXO. If we are unable to perform our obligations under your FXO, you may be exposed to exchange rate fluctuations as if you had not entered into an FXO.

Our ability to fulfil our obligations is linked to our financial wellbeing and to the effectiveness of our internal systems, processes and procedures. The first type of risk (our financial wellbeing) is commonly referred to as **credit or counterparty risk**. The second type of risk (the effectiveness of our internal systems, processes and procedures) is commonly referred to as **operational risk**.

You must make your own assessment of our ability to meet our obligations. However, as a regulated Australian bank we are subject to prudential regulation which is intended to reduce the risk of us failing to perform our obligations.

Further information about Westpac, including copies of our recent financial statements, is available on our website at westpac.com.au

Currency restrictions.

Delivery of some currencies may be governed by, or subject to certain legal and regulatory requirements and obligations. It is your responsibility to ensure that these laws and regulations are complied with and we suggest you seek and obtain your own independent expert advice in relation to such matters.

Use of agent and correspondent banks.

To deliver some currencies (other than AUD), we may use agents and correspondent banks. We will use reasonable care in the selection of such agents and correspondent banks.

If the agent or correspondent bank fails to deliver the required currency when due, we will work with the agent or correspondent bank to effect delivery. If after such action delivery cannot be made, we will promptly return your funds or make alternative arrangements with you.

To the extent allowed by law, Westpac will not be liable for any direct or indirect losses, claims, actions or expenses incurred by you as a result of the failure by an agent or correspondent bank to deliver the required currency.

Documentation and Confirmation

What documentation is required?

Master dealing agreement.

You will usually need to sign a master dealing agreement if you want to enter into an FXO. This agreement will either be a Westpac specific dealing agreement or an industry standard master dealing agreement.

We will advise you which master dealing agreement you need to sign.

The master dealing agreement governs the dealing relationship between you and us and sets out the terms and conditions that will apply to all transactions that we enter into with you that are covered by the agreement. In particular, they document the situations where those transactions can be terminated and the way the amount to be paid following termination is calculated.

You will be provided with a copy of the relevant master dealing agreement and we strongly recommend that you fully consider its terms before signing. You should obtain independent advice if you do not understand any aspect of the document.

Documentation for certain restricted currencies.

Other documentation may be required for FXOs involving certain currencies. Where possible, we will attempt to inform you of any specific requirements; however you are responsible for complying with any legal or regulatory obligations. We suggest that you seek and obtain your own independent, expert advice in relation to such matters.

Email or facsimile authority and indemnity.

If you would like to provide us with email or facsimile instructions in relation to FXOs, we will require you to complete an email or facsimile authority and indemnity. The purpose of the email or facsimile authority and indemnity is to protect us against the consequences of acting upon instructions which may not represent your genuine wishes, but which appear to us to be genuine.

Other documentation.

You may be requested to complete additional documentation before you enter into an FXO, depending on the outcome of Westpac’s assessment of your creditworthiness. We will inform you if any further documentation is required at that time.

What about Confirmations?

The commercial terms of a particular FXO will be agreed at the time of dealing. This may occur over the phone or electronically. Once we reach an agreement, both you and Westpac are bound by the terms of the FXO.

Shortly after entering into an FXO, Westpac will send you a Confirmation outlining the commercial terms of the transaction. You will need to sign this Confirmation and return it to Westpac. This Confirmation evidences the transaction entered into under your master agreement with us.

This Confirmation will include:

- the Call Currency and the Call Currency amount;
- the Put Currency and the Put Currency amount;
- the Strike Price;
- the option style;
- the option type;
- the Expiration Time and the Expiration Date;
- the Settlement Date;
- the Premium; and
- the Premium Payment Date.

It is extremely important that you check the Confirmation to make sure that it accurately records the terms of the transaction. If there is a discrepancy between your understanding and the Confirmation, you will need to raise it with your Westpac representative as a matter of urgency

Examples

The examples below are illustrative only and use rates and figures selected to demonstrate how the product works. In order to assess the merits of any FXO, you would need to use the actual rates and figures quoted to you at the time. Note that the calculations below include rounding of decimal places.

Scenario 1 – Foreign Currency Payment.

You are an Australian based importer due to pay 100,000 United States dollars (USD) in six months' time for goods bought overseas. At that time, you need to convert your AUD into USD.

Assume the current Market Foreign Exchange Rate is 1.0300 and the six-month Forward Exchange Rate is 1.0150.

If I do nothing, what exchange rate risks do I face?

If you do nothing, the amount of AUD you will need in six months' time to obtain the USD you are due to pay will depend on the Market Foreign Exchange Rate applicable at that time.

If the AUD/USD Market Foreign Exchange Rate goes up, the USD will become less valuable and as a consequence, you will need less AUD when it is time to obtain the USD. Assume in this example that the AUD/USD Market Foreign Exchange Rate rises to 1.0900, then you will pay:

AUD 91,743.12 (= USD 100,000 / 1.0900)

If the AUD/USD Market Foreign Exchange Rate goes down, the opposite occurs and you will need more AUD. Assume the AUD/USD Market Foreign Exchange Rate falls to 0.9700, then you will pay:

AUD 103,092.78 (= USD 100,000 / 0.9700)

How will an FXO change this?

Assume that you are unsure about the direction of the AUD against the USD and wish to protect yourself against the AUD depreciating against the USD, but also have the potential to participate in any favourable movements in the AUD.

You decide to buy a European style AUD Put/USD Call option that allows you to buy USD 100,000 and to sell AUD in six months' time with a Strike Price at 1.0100. Based on these details Westpac determines the Premium to be AUD 2,000. The Premium Payment Date is two business days after the Trade Date.

The possible outcomes on the Settlement Date are:

- a) if the Market Foreign Exchange Rate at the Expiration Time on the Expiration Date is at or below the 1.0100 Strike Price, you can exercise your option and buy USD at 1.0100. The amount of AUD you will have to pay is:

AUD 99,009.90 (= USD 100,000 / 1.0100)

In order to determine your effective exchange rate you need to take into account the Premium that you paid for the FXO (here, AUD 2,000). The total amount of AUD you will have paid is:

AUD 101,009.90 (= 99,009.90 + 2,000)

This is an effective exchange rate of 0.9900.
(= USD 100,000 / AUD 101,009.90)

- b) if the Market Foreign Exchange Rate at the Expiration Time on the Expiration Date is above the 1.0100 Strike Price you have no obligation under the FXO and you may choose to buy USD at the Market Foreign Exchange Rate. For example, if the Market Foreign Exchange Rate is 1.0900 you will pay:

AUD 91,743.12 (= USD 100,000 / 1.0900)

In order to determine your effective exchange rate you need to take into account the Premium that you paid for the FXO (here, AUD 2,000). The total amount of AUD you will have paid is:

AUD 93,743.12 (= 91,743.12 + 2,000)

This is an effective exchange rate of 1.0667.
(= USD 100,000 / AUD 93,743.12)

How can I change the range of outcomes?

You can change the range of possible outcomes by changing the Strike Price, Expiration Date or option style, and therefore, the Premium. Once the Strike Price and the Expiration Date are agreed the possible outcomes on the Settlement Date can be determined.

When agreeing the details of your FXO you need to consider that:

- the Strike Price corresponds to the maximum amount of AUD you will pay to meet your USD obligation.
- a higher Strike Price will reduce your exposure to a falling AUD/USD exchange rate. However, the Premium payable will be higher.
- a lower Strike Price will increase your exposure to a falling AUD/USD exchange rate. However, the Premium payable will be lower.
- a longer term will result in a higher Premium. However, it will mean you have protection against adverse exchange rate movements and the ability to benefit from favourable exchange rate movements over a longer period of time.
- a shorter term will result in a lower Premium. However, it will mean you have protection against adverse exchange rate movements and the ability to benefit from favourable exchange rate movements over a shorter period of time.

Where there is uncertainty around the date on which you will make your USD payment, an American option may be useful. With an American option you may elect to exercise your option at any time prior to the Expiration Time on the Expiration Date, for settlement in two business days' time.

In return for this greater flexibility, the Premium for an American option will be more than the Premium for a European option with the same Strike Price, Expiration Date and Put Currency amount.

Scenario 2 – Foreign Currency Receipt.

You are an Australian based exporter due to receive 100,000 United States dollars (USD) in six months' time for goods sold overseas. At that time, you need to convert the USD you will receive into AUD.

Assume the Market Foreign Exchange Rate is 1.0300 and the six-month Forward Exchange Rate is 1.0150.

If I do nothing, what exchange rate risks do I face?

If you do nothing, the amount of AUD you will receive in six months' time for your USD will depend on the Market Foreign Exchange Rate applicable at that time.

If the AUD/USD exchange rate goes up, the USD will become less valuable and as a consequence, you will receive less AUD when it is time to exchange the USD. Assume in this example that the AUD/USD Market

Foreign Exchange Rate rises to 1.0900, then you will receive:

AUD 91,743.12 (= USD 100,000 / 1.0900)

If the AUD/USD Market Foreign Exchange Rate goes down, the opposite occurs and you will receive more AUD. Assume the AUD/USD Market Foreign Exchange Rate falls to 0.9700, then you will receive:

AUD 103,092.78 (= USD 100,000 / 0.9700)

How will an FXO change this?

Assume that you are unsure about the direction of the AUD against the USD and wish to protect yourself against the AUD rising against the USD, but also have the potential to participate in any favourable movements in the AUD.

You decide to buy a European style AUD Call/USD Put option that allows you to sell USD 100,000 and to buy AUD in six months' time with a Strike Price of 1.0300. Based on these details Westpac determines the Premium to be AUD 1,700. The Premium Payment Date is two business days after the Trade Date.

The possible outcomes on the Settlement Date are:

- a) if the Market Foreign Exchange Rate at the Expiration Time on the Expiration Date is at or above the 1.0300 Strike Price you may elect to exercise your option and sell your USD at 1.0300. The amount of AUD you will receive is:

AUD 97,087.38 (= USD100,000 / 1.0300)

In order to determine your effective exchange rate you need to take into account the Premium that you paid for the FXO (here, AUD 1,700). The total amount of AUD you will receive is:

AUD 95,387.38 (= 97,087.38 - 1,700)

This is an effective exchange rate of 1.0484.
(= USD 100,000 / AUD 95,387.38)

- b) if the Market Foreign Exchange Rate at the Expiration Time on the Expiration Date is below the 1.0300 Strike Price, you have no obligation under the FXO and may choose to sell your USD at the Market Foreign Exchange Rate. For example, if the Market Foreign Exchange Rate is 0.9700 you will receive:

AUD 103,092.78 (= USD 100,000 / 0.97000)

In order to determine your effective exchange rate you need to take into account the Premium that you paid for the FXO (here, AUD 1,700). The total amount of AUD you will receive is:

AUD 101,392.78 (= 103,092.78 - 1,700)

This is an effective exchange rate of 0.9863.
(= USD 100,000 / AUD 101,392.78)

How can I change the range of outcomes?

You can change the range of possible outcomes by changing the Strike Price, Expiration Date or option style, and therefore, the Premium. Once the Strike

Price and the Expiration Date are agreed, the possible outcomes on the Settlement Date can be determined.

When agreeing the details of your FXO you need to consider that:

- the Strike Price corresponds to the minimum amount of AUD you will receive for your USD.
- a lower Strike Price will reduce your exposure to a rising AUD/USD exchange rate. However, the Premium payable will be higher.
- a higher Strike Price will increase your exposure to a rising AUD/USD exchange rate. However, the Premium payable will be lower.
- a longer term will result in a higher Premium. However, it will mean you have protection against adverse exchange rate movements and the ability to benefit from favourable exchange rate movements over a longer period of time.
- a shorter term will result in a lower Premium. However, it will mean you have protection against adverse exchange rate movements and the ability to benefit from favourable exchange rate movements over a shorter period of time.

Where there is uncertainty around the date on which you will receive your USD, an American option may be useful. With an American option you may elect to exercise your option at any time prior to the Expiration Time on the Expiration Date, for settlement in two business days' time.

In return for this greater flexibility, the Premium for an American option will be more than the Premium for a European option with the same Strike Price, Expiration Date and Call Currency amount.

General Information

What information we need from you.

In order to enter into an FXO with you, we'll need some important details from you. Depending on the legal nature of your business (company, partnership etc) you will be required to provide certain documents and information to us.

Under the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006* (AML/CTF Laws) it is a requirement that the account holder and all signatories to the account must be identified. So if you're opening an account for the first time this applies to you. It also applies to any account holder or signatory who is not an existing customer.

The identification requirements can be met by completing the Westpac identification procedure which involves providing identity documentation to Westpac. For information on documents required please contact any branch or refer to our website – westpac.com.au

If the account holder or any of the signatories to an account are not identified in terms of the AML/CTF Laws, the account will be blocked for all withdrawals, until they are identified.

If you are an existing customer, an account signatory (or any other cardholder) identification requirements may have previously been satisfied so you don't need to provide it again, unless you are asked to do so by us.

Banking Code of Practice.

We have adopted the Banking Code of Practice 2019 (Banking Code). The Banking Code sets out the standards of practice and service for Australian banks to follow when dealing with certain customers.

If you are an 'individual' or a 'small business' (each term as defined in the Banking Code), the relevant provisions of the Banking Code will apply to the banking service described in this PDS and prevail to the extent of any inconsistency with these terms and conditions.

You can obtain a copy of the Banking Code from our website or any of our branches. Please let us know if you would like to discuss whether or not the Banking Code will apply to you. Our contact details are set out on the back page.

Financial crimes monitoring.

Westpac is bound by laws that impose regulatory and compliance obligations, including obligations in relation to the prevention of money laundering and the financing of terrorism, which are the AML/CTF Laws. In order for Westpac to meet its regulatory and compliance obligations, we perform certain control and monitoring activities.

Upon entering into any FXO with Westpac, you agree and provide the following undertakings and agree to indemnify Westpac against any potential loss arising from any breach by you of such undertakings that:

- you are not and will not enter into any agreement with Westpac under an assumed name;
- any funds used by you to enter into an agreement with Westpac have not been derived from or related to any criminal activities;
- any payments received from Westpac will not be used in relation to any criminal activities;
- if we ask, you will provide us with additional information we reasonably require from you for the purposes of meeting our regulatory and compliance obligations, including the obligations under AML/CTF Laws (including information about the source of funds used to settle an FXO); and
- you and your FXO with Westpac will not initiate, engage or effect a transaction that may be in breach of Australian law or sanctions (or the law or sanctions of any other country).

You should be aware that:

- we may obtain information about you or any beneficial owner of an interest in an agreement with Westpac from third parties if we believe this is necessary to comply with our regulatory and compliance obligations, including AML/CTF Laws;
- transactions may be delayed, blocked, frozen or refused where we have reasonable grounds to believe that they breach Australian law or sanctions or the law or sanctions of any other country;
- where transactions are delayed, blocked, frozen or refused, Westpac and other members of the Westpac Group are not liable for any loss you suffer (including consequential loss) in connection with an FXO; and
- where legally obliged to do so, we may disclose information that we hold about you to our related bodies corporate or service providers, other banks, or relevant regulatory and/or law enforcement agencies (whether in or outside of Australia).

Foreign Tax Residents.

We are required under domestic and international laws to collect and report financial and account information relating to individuals and organisations who are, or may be, foreign tax residents. We may ask you whether you or any shareholder, beneficiary, settlor or controlling person are a foreign tax resident from time to time, such as when you open an account with us, or if your circumstances change. If you do not provide this information to us we may be required to limit the services we provide to you.

Unless you tell us otherwise, by completing any application, you certify that any shareholder, named beneficiary, settlor or controlling person is not a foreign tax resident. You must tell us if you, or any shareholder, named beneficiary, settlor or controlling person is, or becomes, a foreign tax resident (unless an exemption applies, such as for shareholders of listed companies). Where there are no named beneficiaries (e.g. for beneficiaries identified only as a class) you must tell us if a beneficiary is a foreign tax resident immediately when any decision is made to identify and make a distribution to them. You may contact us to provide foreign tax residence information by calling 1300 720 314 Option 1.

We cannot give tax advice, so please contact your independent tax advisor if you need help finding out whether any person is a foreign tax resident.

Telephone conversations.

The terms of an FXO are usually agreed verbally over the phone or electronically over an on-line system. Once we have reached an agreement, both you and Westpac are bound by the terms of the FXO.

Conversations with our dealing room and settlement departments are recorded. This is standard market practice. We do this to make sure that we have

complete records of the details of all transactions. Recorded conversations are retained for a limited period and are usually used where there is a dispute and for staff training and monitoring purposes.

You will need to advise our dealer if you do not wish to be recorded. However, we will not enter into any transaction over the telephone unless the conversation is recorded.

Taxation.

Taxation law is complex and its application to this product will depend on your particular circumstances. We make no claim that this product will provide a beneficial or appropriate tax outcome for you. When determining whether this product is suitable for your circumstances, you should consider the impact it will have on your own taxation position and seek professional advice on the tax implications it may have for you.

This document has been produced for use by Australian tax residents only. If you are not a resident of Australia for tax purposes and have entered into an FXO, you may be required to withhold tax on payments you make. If you are required to withhold an amount of tax on any payments you make as a non-resident, you are liable to gross up that payment such that we receive all amounts clear of any tax.

Privacy Statement.

All personal information and credit-related information (if applicable) we collect about you is collected, used and disclosed by us in accordance with our Privacy Statement which is available at westpac.com.au/privacy/privacy-statement. You do not have to provide us with any personal information or credit information (if applicable) but, if you don't, we may not be able to process an application or request for a product or service.

Where individuals engage with us in relation to products and services for our business, corporate or institutional customers (for example, as representative, administrator, director, corporate officer, signatory, beneficiary or shareholder of one of our customers) our Privacy Statement will be relevant to those individuals where we collect and handle their personal information. For example, where we collect their personal information to verify their identity or collect their signature as a signatory on a corporate account.

Privacy Obligations.

To the extent that it applies to you, you must comply with the *Privacy Act 1988* (Cth) in relation to any personal information you provide to Westpac in connection with this PDS, and if you engage in activities in a jurisdiction other than Australia, you must comply also with the applicable privacy laws in that jurisdiction.

External service providers.

We may subcontract any of our rights and obligations to another person in Australia or overseas.

We may disclose or share any information you provide to us with any such person. With respect to any personal information, details of the countries where the overseas recipients are likely to be located is contained in our Privacy Statement which is available at westpac.com.au/privacy/privacy-statement (as updated from time to time).

Dispute resolution.

Sometimes you may want to talk about problems you are having with us. Fixing these problems is very important to us. We've put in place ways of dealing with your issues quickly and fairly.

Please talk to us first.

We aim to resolve your complaint at your first point of contact with us. Our contact details are set out on the last page.

What to do if you are still unhappy.

If you are not satisfied with our response, you may be able to lodge a complaint with the Australian Financial Complaints Authority (AFCA). AFCA's contact details are:

Online: www.afca.org.au

Email: info@afca.org.au

Phone: 1800 931 678 (free call)

Mail: Australian Financial Complaints Authority
GPO Box 3
Melbourne VIC 3001

You can also contact the Australian Securities & Investments Commission (ASIC) to make a complaint and to obtain further information about your rights. They have a freecall Infoline on 1300 300 630 or visit www.asic.gov.au

Glossary

To help you to understand this PDS, the meanings of some words used in this PDS are set out below.

American option means an option where, if exercised, settlement takes place two business days after the exercise decision is made. An American option can be exercised at any time up to the Expiration Time on the Expiration Date.

AUD means Australian dollars.

Call Currency means the currency set out as such in the Confirmation. It is the nominated currency which you have the right to buy under a Call option.

Call option means an option that provides the holder with the right to buy the nominated Call Currency.

Clear Funds means funds that are immediately available on settlement.

Confirmation means a letter confirming the terms of a particular FXO.

Currency Pair means the two currencies applying in respect of an FXO. The currency pair must be acceptable to Westpac.

European option means an option where, if exercised, settlement takes place on the pre-agreed Settlement Date. The exercise decision is made at the Expiration Time on the Expiration Date.

Expiration Date means the date set out as such in the Confirmation. It is the date on which the outcome of the FXO will be determined.

Expiration Time means the time set out as such in the Confirmation. It is the time on the Expiration Date at which the outcome of the FXO will be determined.

Forward Exchange Rate means the price of one currency in terms of another currency for delivery on a specified date in the future taking into account Westpac's costs and its profit margin. This is the rate that Westpac would make available to you at the relevant time.

FXO and Foreign Exchange Option means the product the subject of this PDS.

Market Foreign Exchange Rate means the price of one currency in terms of another currency for delivery on the same day after taking into account Westpac's costs and its profit margin. This is the rate that Westpac would make available to you at the relevant time.

Premium means an amount payable on the Premium Payment Date.

Premium Payment Date means the date set out as such in the confirmation on which the Premium is paid by the buyer of the option. It is generally two business days after the Trade Date, subject to adjustment at Westpac's discretion where banks are not open for business in Sydney, Australia on that date. With Westpac's agreement it can be an alternate date that is agreed prior to determining the Premium on the Trade Date.

Put Currency means the currency set out as such in the Confirmation. It is the nominated currency which you have the right to sell under a Put option.

Put option means an option that provides the holder with the right to sell the nominated Put Currency.

Settlement Date means the date set out as such in the Confirmation. It is the date on which the Currency Pair will be exchanged under a European option where the option is exercised. It may also be the date where the Currency Pair is exchanged for an American option if the exercise decision is made on the Expiration Date of the FXO.

Strike Price means the agreed exchange rate which is used as a reference point when determining whether the option will be exercised. It is the exchange rate at which the Currency Pair will be exchanged when the option is exercised.

Trade Date means the date an FXO is entered into.

USD means United States dollars.

Westpac, we or us means Westpac Banking Corporation (ABN 33 007 457, AFSL No 233714).

You, your means the customer entering into an FXO.

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